

Katun® Performance™ Toner for use in

Kyocera Mita FS 2000/3900/4000-series



Printers

Katun® expands industry-leading line with introduction of three new toner cartridges for use in this Kyocera Mita printer series



Katun PN: 36704, 36705, 36706
OEM PNs: See Product Characteristics Table

Benefits:

◆ **Greatly Expanded Product Offering Provides Triple the Revenue and Profit Opportunities**

Katun® customers now have a quality alternative to high-cost OEM supplies for three (3) popular mid-to-high volume Kyocera Mita printers, which many customers are still actively placing in end-user accounts.

◆ **Expense Reduction – When You Need It Most!**

In today's economic environment, most every business, whether large or small is looking for cost savings and ways to stay ahead of their competition. These three new Katun® Performance™ toners offer you just that - significant savings versus OEM supplies, with no compromises on quality.

◆ **Receive Katun® Performance™ Quality In a Wide Range of Usage Conditions**

Some manufacturers validate their product's quality by testing it in "normal" environments for temperature and humidity (70° F / 21° C and 50% relative humidity) and for standard page coverage (5%). Katun® understands that few end-users consistently operate in "normal" and "standard" conditions, that is why Katun® takes the extra steps to validate performance in both higher temperature / humidity and lower temperature / humidity environments as well. Plus, Katun® stresses the machine system by utilizing high page coverage prints (greater than 20%) during the testing process. Because Katun® validates performance in normal and extreme conditions, you can be confident that these Katun® Performance™ toners will meet your customer's needs regardless of their local environment and usage conditions.

◆ **OEM-Equivalent Kit Contents**

Installation of these Katun® toners is clean and easy! There's never a worry about having to empty out waste toner, because like the OEM, Katun® includes a new waste toner bottle with each toner cartridge.



Machine Overview

In 2006, Kyocera introduced the FS 2000/3900/4000 printer series, which was designed to meet the needs of small to large workgroups. The primary difference between the three models is the output speed, which ranges from 31/30 ppm (letter/A4) for the FS 2000 to 47/45 ppm (letter/A4) for the FS 4000. A few of the main selling points for this range of printers includes:

- Low cost of ownership,
- Compact design resulting in the printers having a small footprint,
- Quiet operation,
- Duplexing as a standard feature, and
- Network connectivity as a standard feature on the FS 3900 and 4000 (it was an option on the FS 2000).

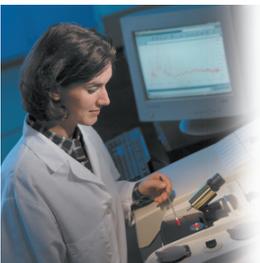
Model	Speed (ppm) (Letter / A4)	Intro Date	Mfg Status*	Markets	PLD**
FS 2000 D	31 / 30	Early 2006	Current; Being Replaced	WW	Olivetti PG L 230 Triumph-Adler LP 4030 Utax LP 3030 Copystar FS 2000 D
FS 3900 DN	37 / 35	Early 2006	Current; Being Replaced	WW	Olivetti L 235 Triumph-Adler LP 4035 Utax LP 3035 Copystar FS 3900 DN
FS 4000 DN	47 / 45	Early 2006	Current; Being Replaced	WW	Olivetti L 245 Triumph-Adler LP 4045 Utax LP 3045 Copystar FS 4000 DN

*In some markets Kyocera has recently begun to replace the FS 2000/3900/4000 with a new series. Katun believes, as these models are moved out of the Kyocera pipeline, they will be discontinued and replaced by the new series. Certainly, dealers, distributors and wholesalers in markets where they have been recently discounted will have some stock and will be actively selling through remaining inventory.

**Katun products confirmed to fit and function in the PLDs listed.

Product Characteristics

Model	OEM PN (Supply PN - Part Number)	Katun PN	Priced per	Yield / Cartridge*	Kit Content
FS 2000 D	TK-310 – 1T02F8OEUO (EU / FE) TK-312 – 1T02F8OUSO (NA / LA)	36705	Priced per Cartridge	12,000 pgs @ 5% coverage	1 Toner Cartridge 1 Waste Toner Bottle Poly Waste Bag Installation Instructions
FS 3900 DN	TK-320 – 1T02F9OEUO (EU / FE) TK-322 – 1T02F9OUSO (NA / LA)	36706	Priced per Cartridge	15,000 pgs @ 5% coverage	1 Toner Cartridge 1 Waste Toner Bottle Poly Waste Bag Installation Instructions
FS 4000 DN	TK-330 – 1T02GAOEUO (EU / FE) TK-332 – 1T02GAOUSO (NA / LA)	36704	Priced per Cartridge	20,000 pgs @ 5% coverage	Toner Cartridge 1 Waste Toner Bottle Poly Waste Bag Installation Instructions



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